

## INFORMATION & PUBLICITY DIVISION

No. CPRI/ I&P/2015-16/TRF/01

Date: 19.10.2015

**Sub: Policy guideline for offering volume discount to Customers for Testing & Certification services.**

CPRI has come out with following guideline for offering volume discounts in terms of revenue realized for Testing & Certification services to CPRI Customers.

Sl.No.	Guideline	Discount
1	Total Receipts net of Service Tax upto Rs. 1.0 Crore	Nil
2	Total Receipts net of Service Tax above Rs. 1.0 Crore and upto Rs. 2.0 Crores	5%
3	Total Receipts net of Service Tax above Rs. 2.0 Crores and upto Rs. 5.0 Crores	10%
4	Total Receipts net of Service Tax above Rs. 5.0 Crores	15%

**Terms and Conditions:--**

1. The discount shall not be applicable for the tests done on credit basis.
2. Revenue realized (total receipts net of service tax) shall be for the financial year from April to March.
3. Discount shall be accounted for a single party code of the customer, if the customer has multiple Units and that single code to be intimated by the service hirer (customer).
4. Revenue of any sister concerns or Joint Ventures of the customer shall not be considered for offering discount.
5. Compilation of total amount (total receipts net of service tax) in a particular financial year for a particular customer shall be considered for all their Units put together across the country for all the tests conducted in all the laboratories of CPRI together for offering discount.
6. The customer shall submit proof of test fee paid to claim discount to Joint Director (I&P) CPRI.
7. Discount for one year's turnover should be available only for the subsequent year's utilization. The residual unutilized discount shall not be carried forward.
8. Discount is applicable for Indian customers/manufacturers /Utilities only.
9. Developmental tests are excluded for considering discount.
10. Discount will be offered as a deduction for further tests and not in cash.

This Order is effective from the current financial year 2015 – 16.

(Prabhakar Hegde)  
Joint Director (I&P)